

EXECUTIVE AGRICULTURE

AgCareers.com developed career profiles for high demand jobs in the agricultural industry. These career profiles are a helpful resource for students and job seekers to explore new roles in the industry, as well as for career educators.

Chief Executive Officer

JOB OVERVIEW

Plan, develop, organize, implement, direct & evaluate the company or organization's business units, vision, mission & overall strategy

Establish short & long term goals for the organization & advise on the impact of long-range planning & new business ventures

Implement & enforce policies & procedures of the organization

Provide leadership to staff & educate on business objectives

JOB OUTLOOK

POOR FAIR GOOD GREAT EXCELLENT



EDUCATION NEEDED

Degree flexible depending on industry and company - Bachelor's or Master's; solid experience and leadership background is required

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, government, economics

TYPICAL EMPLOYERS

Small and large companies and organizations in agriculture

Chief Financial Officer

JOB OVERVIEW

Manage the finance, accounting functions, resources & financial assets of the company & its subsidiaries

Create, implement & evaluate all financial programs, procedures & supporting information systems

Serve as the primary interface for lenders & CPA firm

Provide leadership in the development of short & long-term financial objectives

JOB OUTLOOK

POOR FAIR GOOD GREAT EXCELLENT



EDUCATION NEEDED

Bachelor's or Master's in accounting, finance or business; consider CPA; experience & leadership required

RECOMMENDED H.S. COURSES

Ag education, business & computer courses, government, economics, accounting

TYPICAL EMPLOYERS

Small to large organizations in agriculture

Chief Operating Officer

JOB OVERVIEW

Oversee & direct entire operations division of an organization (could be engineering, purchasing, HR, etc.)

Ensure proper management of resources, distribution of goods & services & supply chain

Oversee development & implementation of sales & marketing plans

Provide leadership in achieving profit objectives

JOB OUTLOOK

POOR FAIR GOOD GREAT EXCELLENT



EDUCATION NEEDED

Bachelor's or Master's in business, organizational management, or related; experience and leadership is also required

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, economics, government

TYPICAL EMPLOYERS

Small to large companies or organizations in agriculture

Executive Assistant

JOB OVERVIEW

Support the CEO or president of company, acting as a personal assistant

Perform planning, coordination, scheduling & secretarial activities

Attend meetings regularly & record resolutions

Make travel arrangements, meeting schedules & compile needed materials

Communicate on behalf of CEO & articulate with clear understanding

JOB OUTLOOK

POOR FAIR GOOD GREAT EXCELLENT



EDUCATION NEEDED

Associate's or Bachelor's degree in business administration

RECOMMENDED H.S. COURSES

Ag education, English, computer and business courses, mathematics

TYPICAL EMPLOYERS

Essentially any type of company or organization both large and small in agriculture

PROFESSIONALS IN EXECUTIVE AGRICULTURE CAN EXPECT TO EARN
AN AVERAGE OF \$225,000 PER YEAR