

AG FINANCE

AgCareers.com developed career profiles for high demand jobs in the agricultural industry. These career profiles are a helpful resource for students and job seekers to explore new roles in the industry, as well as for career educators.

Accountant

JOB OVERVIEW

- Prepare & examine financial records
- Ensure taxes are paid and accurate financial records are kept
- Ensure laws & regulations are met
- Prepare tax returns & recompensate taxes for clients
- Improve efficiency in spending & advise leadership and clients on spending and saving
- Provide auditing services

JOB OUTLOOK



EDUCATION NEEDED

A minimum of a bachelor's degree in accounting or business; an MBA and CPA are recommended

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, economics, accounting, government

TYPICAL EMPLOYERS

Various agricultural companies, accounting firms, government agencies, or you may be self-employed

Accounting Manager

JOB OVERVIEW

- Responsible for administration of management accounts, organizational budgeting & accounting administration
- Interpret statistical & accounting information
- Coordinate the preparation of yearly budgets
- Train accountants under your leadership
- Monitor internal controls

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's or Master's in accounting; a CPA is recommended

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, economics, accounting, government

TYPICAL EMPLOYERS

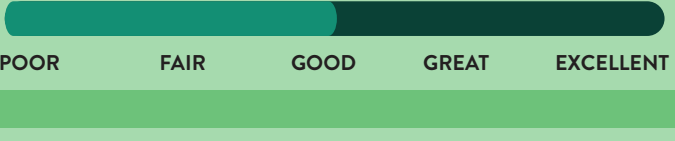
Nearly all kinds of companies in agriculture as well as accounting firms and government agencies

Ag Loan Officer

JOB OVERVIEW

- Help farmers & rural citizens obtain funds for their operation, to purchase property, and more
- Call on prospective borrowers & seek lending relationships with existing customers
- Develop & analyze all types of credit information
- Evaluate risk in loan transactions & assign a probability of default & loss given default

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's in business, agribusiness, finance, or accounting

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, accounting, personal finance, economics

TYPICAL EMPLOYERS

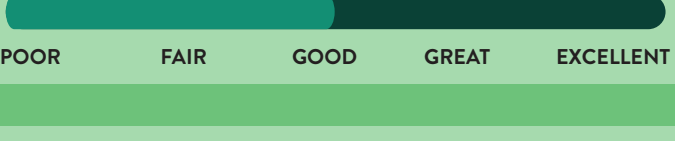
Most often banks, some of which are agricultural in nature

Auditor

JOB OVERVIEW

- Evaluate the finances and internal operations of a business
- Analyze specific aspects of a company to confirm compliance or determine risk
- Evaluate the adequacy and effectiveness of company's accounting
- Verify the existence of assets and the extent to which they are safeguarded from loss

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's or Master's degree in accounting; MBA and CPA recommended

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, personal finance, mathematics

TYPICAL EMPLOYERS

Most sizable ag companies, or you may be self-employed

Budget Analyst

JOB OVERVIEW

- Ensure company profits & other resources are being used as adequately as possible
- Analyze & approve budget proposals
- Predict future financial needs
- Research cost-effective budget plans for the company
- Provide timely & meaningful reporting of operations & budgets throughout the year

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's in finance, accounting, business, economics or related field

RECOMMENDED H.S. COURSES

Ag education, English, mathematics, business courses, statistics

TYPICAL EMPLOYERS

Ag companies and organizations both large and small

Controller

JOB OVERVIEW

- Maintain all finances for a company, overseeing bookkeeping, budgeting, and financial reporting
- Ensure accounts payable are paid in a timely manner and reasonable discounts are taken
- Ensure accounts receivable are collected promptly & required debt payments are made on time
- Provide financial analyses as needed, especially for capital investments, pricing decisions, etc.

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's in business administration or accounting; CPA or CMA recommended

RECOMMENDED H.S. COURSES

Ag education, English, mathematics, business courses, statistics

TYPICAL EMPLOYERS

Corporate or regional office settings for varying sizes of ag companies

Credit Analyst

JOB OVERVIEW

- Recommend which companies or producers/individuals should be extended credit based on financial records
- Prepare reports in order to determine the risk involved in lending money to each client
- Execute loan applications to submit for approval
- Control the approval process, including certification of completions & conditions

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's in ag business, finance, economics, accounting

RECOMMENDED H.S. COURSES

Ag education, personal finance, economics, mathematics, and other business courses

TYPICAL EMPLOYERS

Lenders, banks, managing companies, real estate lessors, financial investors, retail credit departments

Crop Adjuster

JOB OVERVIEW

- Inspect fields where an insurance claim has been made, resulting from weather, insect, disease, or other problems
- Measure fields & storage bins to discuss findings of crop loss and damage with farmers
- Utilize company software, aerial photos, reading maps, drones & other crop technology
- Efficiently manage claim workload & maintain regulations

JOB OUTLOOK



EDUCATION NEEDED

Associate's/Bachelor's in ag business or related field; additional certifications also required

RECOMMENDED H.S. COURSES

Ag education, plant science, biology, chemistry, statistics, mathematics

TYPICAL EMPLOYERS

Crop insurance companies, ag banking companies, or the federal government

Economist

JOB OVERVIEW

- Provide high-level economic intelligence to manage risk & prepare a company/business for the future
- Analyze trends & gather information regarding market variables
- Write & deliver timely reports & prepare presentations for both internal and external audiences
- Identify & implement key research projects

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's or Master's in economics, ag business, or related field

RECOMMENDED H.S. COURSES

Ag education, business and computer courses, economics, advanced mathematics

TYPICAL EMPLOYERS

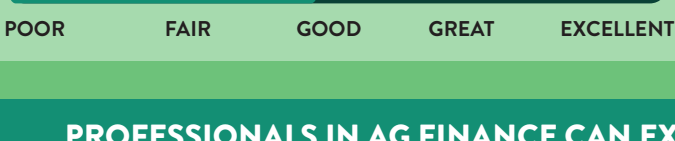
Banks, lending firms, risk management firms, government agencies, or large ag companies

Financial Analyst

JOB OVERVIEW

- Study a company's finances in order to help them make better financial decisions
- Support planning & forecasting processes as well as strategic budget planning
- Benchmark business metrics within the business
- Manage forecasting to include detailed department-level review of future cost trends

JOB OUTLOOK



EDUCATION NEEDED

Bachelor's degree or higher in agricultural business, accounting, or finance

RECOMMENDED H.S. COURSES

Ag education, English, mathematics, business courses and statistics

TYPICAL EMPLOYERS

Varying sizes of agricultural companies and organizations

PROFESSIONALS IN AG FINANCE CAN EXPECT TO EARN AN AVERAGE OF \$68,300 PER YEAR