AgCareers.com has identified high demand jobs in the agricultural industry. These career profiles are a helpful resource for students and job seekers to explore new roles in the industry, as well as for career educators.

Biorefining Specialist

JOB OVERVIEW

Work to convert biomass into fuels, power & chemicals

Keep track of dried distillers, grains, ethanol, corn, oil, wet cake feed, and distiller's syrup loaded and unloaded into trucks and rail cars

Oversee maintenance & cleaning of all equipment associated

Operate all plant processing equipment and maintain knowledge

of process flow

FAIR

GOOD

GREAT

JOB OUTLOOK

POOR

Generate sales of fuel or energy

Maintain a prospect list and conduct sales calls

Monitor, coordinate, and lead sales activities, inventories, product needs, and service requirements

and seek solutions in a timely manner

JOB OUTLOOK

POOR

FAIR

GOOD

GREAT

EXCELLENT

EXCELLENT

EDUCATION NEEDED

Bachelor's degree in Chemical or Electrical **Engineering**

RECOMMENDED H.S. COURSES

Ag education, chemistry, computer courses, mathematics

TYPICAL EMPLOYERS

Ethanol and other alternative energy

Energy Sales Specialist

JOB OVERVIEW

products in assigned territory

Follow up on customer complaints

EDUCATION NEEDED Associate's or

Bachelor's in Ag Business, Marketing, or Accounting

RECOMMENDED H.S. COURSES

Ag education, earth science, biology, chemistry, mathematics

TYPICAL EMPLOYERS

Cooperatives as well as wind and solar energy construction and equipment companies

Ethanol Engineer

JOB OVERVIEW

Maximize efficiencies of plant operations and implement process improvement projects Help with cost-saving projects like

energy reclaim/reduction, yield optimization, and chemical usage

Ensure environmental, health, and

reduction Identify process needs to maintain production levels

safety needs of team members

JOB OUTLOOK

POOR

FAIR

GOOD

GOOD

GREAT

GREAT

GREAT

EXCELLENT

EDUCATION NEEDED

Bachelor's in chemical/ electrical engineering with additional training in microbiology

COURSES

chemistry, writing, computer courses, and mathematics

TYPICAL EMPLOYERS

JOB OVERVIEW

Propane Sales & Delivery

Sell and deliver propane to farms

and businesses Actively contact customers and prospects to market propane

Assist with customer service and energy operations

Maintain logs with each shipment, completing daily invoices and reports

trucks and maintenance daily **JOB OUTLOOK**

FAIR

Perform visual inspections of

JOB OVERVIEW

collection sites

POOR

Wind Substation Technician

Inspect wind turbines and equipment associated with wind

Perform installation, maintenance,

Interpret schematics to repair mechanical, electrical, or hydraulic Conduct voltage testing of

JOB OUTLOOK

energy

and testing of wind energy

electrical power equipment

POOR

Wind Turbine Technician

turbines

feet) as well as surrounding areas and fleet vehicles

supervisors as needed

POOR

PROFESSIONALS IN AG ENERGY CAN EXPECT TO EARN

Perform diagnostic electrical analysis Communicate with landowners and

JOB OUTLOOK



RECOMMENDED H.S.

Ag education, biology,

bio-energy firms, and other biorefineries

Ethanol plants,

EDUCATION NEEDED High school diploma and Class B CDL with

hazmat and tanker **RECOMMENDED H.S.**

COURSES Ag education, chemistry, business

courses, mathematics **TYPICAL EMPLOYERS**

Energy companies and cooperatives

EDUCATION NEEDED Technical, Associate's,

or Bachelor's degree in wind/electrical

EXCELLENT

technology RECOMMENDED H.S. COURSES

Ag education

mechanics, English, computer courses, mathematics

TYPICAL EMPLOYERS Electrical companies and cooperatives as well as some private

energy firms

GOOD

JOB OVERVIEW

Install, maintain, and repair wind **1**

Conduct basic cleaning and maintenance of wind turbines (requiring climbing several hundred

EXCELLENT

RECOMMENDED H.S. COURSES Ag education, physics, computer

EDUCATION NEEDED

Associate's degree in applied sciences such

technology or special training as a technician

as wind energy

TYPICAL EMPLOYERS

courses

states that generate wind power

Energy companies in

GOOD **FAIR**

AN AVERAGE OF \$55,700 PER YEAR

