AgCareers.com developed career profiles for high demand jobs in the agricultural industry. These career profiles are a helpful resource for students and job seekers to explore new roles in the industry, as well as for career educators.

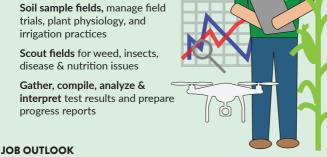
**GREAT** 

**EXCELLENT** 

### Agronomist

### **JOB OVERVIEW**

Provide agronomic knowledge & leadership to growers in assigned market



GOOD

### **EDUCATION NEEDED**

Bachelor's or Master's degree in agronomy or related field; Certified Crop Advisor (CCA) RECOMMENDED H.S.

### COURSES

Ag education, biology, chemistry, computer courses, mathematics

### **TYPICAL EMPLOYERS**

Medium to large-scale farms, crop & seed production companies, crop protection companies, research firms, government

### **POOR FAIR**

### Crop Advisor

JOB OVERVIEW

Maintain close relationships with clients & regularly scout their fields for problems that may arise during the growing season

Make recommendations on things ranging from seed to fertilizer and from pest management to disease treatment Provide trainings to growers in your

area & make recommendations on actions that may need to be taken when problems arise **JOB OUTLOOK** 

**POOR** 

Crop Scout

GOOD

**GREAT** 

**EXCELLENT** 

agronomy, soils, plant or crop science; Pest Control Advisor license and CCA preferred RECOMMENDED H.S.

**EDUCATION NEEDED** 

### **COURSES**

Ag education, biology, statistics, accounting, mathematics TYPICAL EMPLOYERS

# Agricultural retailers or consulting firms; may work part- or full-time, and may also be self-employed

**EDUCATION NEEDED** No training required though a crop science

### JOB OVERVIEW Inspect farmers' fields & record

**FAIR** 

### weed, insect, disease & other observations

Conduct root digs in order to look for corn rootworm or other root-eating pests

Perform yield assessments & look for potential robbers of yield Communicate your findings & make

recommendations based on them

JOB OUTLOOK

**POOR** 

**FAIR** 

Crop Systems Specialist

GOOD

**GREAT** 

**EXCELLENT** 

degree or crop scout training is helpful **RECOMMENDED H.S.** 

## Ag education, biology, English, chemistry, mathematics,

**COURSES** 

**TYPICAL EMPLOYERS** 

### Crop consultants, ag retailers, seed/chemical companies; can also be

### Work to improve how a business or company manages & utilizes data of

### seed or crop production processes

JOB OVERVIEW

Coordinate various data collection initiatives including in-field data & plant performance-based metrics

Simplify various data streams for use in visualization & decisionmaking Support & make modifications &

improvement in systems currently utilized by the team **JOB OUTLOOK** 

### **POOR**

Provide system recommendations

Prepare ground for installation of irrigation lines

and wiring Install pipes, wiring & valves

**POOR** GOOD

**JOB OVERVIEW** Plant & harvest traditional row crops

GOOD

### **EDUCATION NEEDED**

agricultural engineering, chemical engineering, agribusiness, or closely related field RECOMMENDED H.S.

# plant science, business & computer courses, mathematics

TYPICAL EMPLOYERS

# Seed & crop production businesses and companies

### Irrigation Specialist **EDUCATION NEEDED** JOB OVERVIEW

### landscapers, etc.) Troubleshoot any problems that may arise with system

Design & read blueprints in order to lay out or locate irrigation valves

**JOB OUTLOOK** 

### Row Crop Producer / Farmer

Purchase seed & operate farm equipment

**POOR** 

pesticide, fungicide or herbicide; spray as needed Harvest crops once ready: manage

**JOB OUTLOOK** 

Seed Production Agronomist

seed production to produce high quality seeds with seed growers to maximize

Develop & maintain a grower evaluation system to drive increased yields & qualities

Perform & coordinate seed

Manage & execute all phases of

logistics activities to ensure accurate records JOB OUTLOOK

**Weed Scientist** 

Conduct research to diagnose problems in the field or establish weed management systems Offer suggestions on weed control

methods to landowners both through chemicals, cover crops &

mechanical means

control products Work to find chemical formulations

JOB OUTLOOK

PROFESSIONALS IN AGRONOMY CAN EXPECT TO EARN



degree in turfgrass management, ag engineering, landscape architecture beneficial RECOMMENDED H.S.
COURSES

### business, Spanish, mathematics TYPICAL EMPLOYERS

Landscaping and produce companies, golf courses, irrigation system companies, or you may be self-employed

**EDUCATION NEEDED** 

agriculture may be helpful

### Perform tillage tasks in both spring & fall seasons

### Scout & inspect crops for need of

JOB OVERVIEW

grain & harvest inventory

Contract required production acres vield, minimize freight costs & deliver seed

**POOR FAIR** GOOD

JOB OVERVIEW

Develop, recommend or sell weed

weeds

that are effective in killing resistant

FAIR **POOR** GOOD

**GREAT EXCELLENT** to customers (golf courses, farmers,

# **SEED** GREAT **EXCELLENT**

# ag mechanics, plant science, business courses, mathematics

RECOMMENDED H.S. COURSES

TYPICAL EMPLOYERS May be self-employed on own farm or for large farms and ag companies that produce crops

# **EDUCATION NEEDED**

**COURSES** Ag education, biology, chemistry, computer courses, mathematics

TYPICAL EMPLOYERS

ed producers and

RECOMMENDED H.S.

**EDUCATION NEEDED** Master's or PhD in weed science, ecology, plant physiology, agronomy or soil agronoi science

**COURSES** 

# chemistry, computer courses, environmental science, public speaking

RECOMMENDED H.S.

TYPICAL EMPLOYERS Universities & extension, agricultural chemical companies,



AN AVERAGE OF \$61,900 PER YEAR

**GREAT** 

GREAT

**EXCELLENT** 

**EXCELLENT** 

more by visiting www.agcareers.com/career-profiles.

